| Exam                 |  | CILA | Certificate CH1  |
|----------------------|--|------|--|
| Learning<br>outcomes |  | Asse | essment criteria   |
| 1                    | Know the purpose and nature of the insurance industry        | 1.1  | Outline the concept of transfer and risk   |
|                      |  | 1.2  | Describe the roles played by various parties involved in the insurance industry                                |
|                      |  | 1.3  | Identify the roles played by the insurance market associations and professional organisations within insurance |
| 2                    | Understand<br>the general<br>principles of<br>contract law   | 2.1  | Explain the essential requirements concerning contract law   |
|                      |  | 2.2  | Outline the concept of privity of contract   |
|                      |  | 2.3  | Differentiate between expressed and implied conditions of a contract   |
|                      |  | 2.4  | Outline the effects of legislation, case law and regulations concerning unfair contracts                       |
|                      |  | 2.5  | Identify factors that may make contracts void and/or voidable  |
|                      |  | 2.6  | Outline the rules of interpretation when there are ambiguous terms within a contract                           |
| 3                    | Know the regulatory requirements in the insurance industry   | 3.1  | Describe the current structure of regulation   |
|                      |  | 3.2  | Identify the requirements of the regulator   |
| 4                    | Understand<br>the principles<br>of insurance                 | 4.1  | Describe the principles of insurance   |
|                      |  | 4.2  | Apply the principles of insurance to given situations  |
| 5                    | Understand<br>the<br>importance of<br>customer<br>service in | 5.1  | Explain the importance of customer service for ensuring customer retention in a competitive insurance industry |

| Exam                 |  | CILA Certificate CH1   |  |
|----------------------|--|--|--|
| Learning<br>outcomes |  | Assessment criteria  |  |
|                      | claims<br>handling   |  |  |
| 6                    | Know the requirements relating to data protection                            | 6.1 Outline the extent and purpose of data protection laws and regulations |  |
| 7                    | Understand<br>the rights of<br>recovery<br>arising out of<br>legal liability | 7.1 Outline how liability may arise generally under the law of torts       |  |
|                      |  | 7.2 Explain how liability may arise specifically in the tort of negligence |  |
|                      |  | 7.3 Explain how liability may arise specifically in the tort of nuisance   |  |

# Glossary of key words

#### Assess

Evaluate or estimate the nature, ability, or quality of something.

#### vlaaA

Explain your understanding of a topic in a particular situation or context.

# Describe

Give an account in words (someone or something) including all relevant characteristics, qualities or events.

### Explain

Explain

To make something clear and easy to understand with reasoning and/or justification.

# <u>Identify</u>

Recognise and name.

# <u>Outline</u>

Give a general description briefly showing the essential features.

# State

Express main points in brief, clear form.

### Summarise

Give a brief statement of the main points of (something)